



Appendix #2



LEASE FINANCING PROPOSAL



Lessee

Belmont Fire & Sanitation District, SC

Vendor

Williams Fire Apparatus

Proposal Date:	January 5, 2024	
Equipment Description:	(1) 2000 Sutphen SP70 Quint Refurb and (1) New Chevrolet Tahoe	
Commencement Date:	February 15, 2024	
	<u>Option 1</u>	<u>Option 2</u>
Equipment Cost:	\$400,000.00	\$400,000.00
Escrow Discount:	<u>\$8,458.33</u>	<u>\$8,458.33</u>
Amount Financed:	\$391,541.67	\$391,541.67
Lease Term:	5 Years	7 Years
First Payment Date:	2/15/2025	2/15/2025
Payment Frequency:	Annual	Annual
Net Effective Rate:	6.36%	6.54%
Interest Rate:	7.16%	7.16%
Payment Amount:	\$95,900.21	\$73,046.79

75% of truck funds available after October 15, 2024 to cover escrow discount (8 months)

Escrow discount is a conservative estimate based on today's rate and delivery schedule. Final amount will be determined at closing.

Qualifications:

1. **Pricing:** This is a lease proposal for the payment stream(s) indicated above. If any of the information identified above are not correct, please advise us so that we can determine if a new proposal is required. Other important elements of this proposal are:

a) **Rate Expiration:** Due to the current increasing rate markets, this proposal is valid under the following circumstances:

- The award is received within 14 days of the Proposal Date.
- The transaction is closed within 45 days off the Proposal Date.

If you are unable to award within 14 days, please contact us prior to your decision meeting date and we will provide a current proposal.

b) **Closing Costs:** There will be no up-front costs of any kind charged by Lessor including closing costs, points, administrative costs, etc. Your attorney may charge you to review the lease documents and complete the opinion letter required with our lease documentation.

c) **Fixed Rates:** Rates for ten (10) years and under are fixed for the entire term. Terms over ten years have a one time rate adjustment after ten (10) years to the then current interest rates for the remaining term.

2. **Type of Lease:** This is a lease-purchase type of financing. After all the lease payments are made, Lessee will own the equipment without further cost.

3. **Financial Reporting:** All city, county and tax districts (including fire districts) will be expected to provide GAAP audited financial reports. All non-profit corporations (vfd's) will be expected to provide IRS 990 federal tax returns. If you do not maintain these types of financial reports, please contact us to discuss.

4. **Vendor Payable / Escrow Account (where applicable):** Proceeds of this lease will be held in a vendor payable account until delivery/acceptance. Projected escrow earnings have been pre-applied to reduce the amount financed. Additional escrow earnings over estimate will accrue to Lessee minus escrow management costs of \$750. 75% of truck funds available after October 15, 2024 to cover escrow discount (8 months). The net effective rate reflects estimated escrow earnings. The actual Interest Rate on the reduced borrowing amount is provided below the Net Effective Rate.

5. **Credit Approval and Documentation:** This is a proposal only, and does not represent a commitment to lease. This financing is subject to credit review and approval and execution of mutually acceptable documentation, including the opinion of lessee's counsel opining that the agreement is legal, valid and binding, obligation of Lessee.

Financing by: Leasing 2, Inc.
Contact: Brad Meyers
Phone: 813-258-9888 x12
Email: bmeyers@leasing2.com
Web: www.leasing2.com



REQUEST TO PROCEED:

When you are ready to proceed with Leasing 2 towards finalizing this lease financing arrangement, please indicate so by signing below and completing the requested information. We will immediately email you our application. Thank you for your confidence and consideration.

Proposal date: January 5, 2024

Option Chosen: 2 (where applicable)

Upcoming Governing Body meeting date for lease approval: January 11, 2024

Belmont Fire & Sanitation District, SC

Name of Lessee

Authorized Signature

January 11, 2024
Date

Commission Chairman
Title

Printed Name Of Authorized Signature

June
Last month of your budget year?

Chief Anthony C. Segars
Contact Name
(If Different Than Authorized Signature)

864-505-6299
Contact Phone

chief@belmontfd.com
Contact Email

Jeffrey A. Bagwell
Financial Contact Name
(Can be Treasurer or Clerk)

864-444-2104
Contact Phone

jeff.bagwell@belmontfd.com
Contact Email

Please complete the above information and **fax or email** all pages of the proposal to
813-258-9333 / bmeyers@leasing2.com



**** Important: A Resolution will be required with the lease contract ****

**In the event that you require board action to sign this proposal,
please call us so that we may forward the preferred form for the meeting.**

Are you ready to move forward with Leasing 2?

Here is a quick overview of our process

- 1. Signed Proposal** - When you are ready to move forward with Leasing 2, email a scan of the completed and signed proposal back to Leasing 2.
- 2. Credit Application** - A credit application and request for current financial reports will be emailed to the designated contacts upon receipt of the signed proposal. The credit application should be completed and returned promptly to protect your quoted interest rates. Credit approval usually comes within a few days receipt of the completed credit application.
- 3. Financing Agreement** - Once credit approval is accomplished, the financing agreement will be emailed for review and signature. Once the contracts are signed and returned, we are ready for closing.